

### Interim report January 1 - March 31, 2007

- Net sales of all operations increased by 15.9% and came to EUR 112.4 (2006: 97.0) million.
- The profit for the period after taxes was EUR 1.9 (0.4) million and the earnings per share was EUR 0.31 (0.03).
- The net sales of the continuing operations increased by 9.8% and came to EUR 39.8 (36.3) million.
- The operating performance by the continuing operations improved, the operating loss was EUR -0.3 (-1.6) million, the effect of non-recurring items on the operating loss was EUR +0.1 (-0.7) million.
- A share transaction agreement for the sale of a majority shareholding in Suomen Rehu Ltd and Avena Nordic Grain Oy was signed in January; completion of the transaction awaits approval from the Finnish Competition Authority. The operations are shown in the report under discontinued operations.
- Maritim Food became part of the Group at the end of February.
- The segment format was revised as a result of restructuring.

This interim report has been prepared in accordance with IFRS (International Financial Reporting Standards) using IFRS recognition and measurement principles. This interim report does not comply with all of the requirements of IAS 34 (Interim Financial Reporting).

The information in the report is unaudited.

#### **KEY INDICATORS**

EUR million	1-3/2007	1-3/2006
Group total		
Net sales	112.4	97.0
Operating profit/loss	3.2	- 0.5
Profit for period	1.9	0.4
Earnings per share	0.31	0.03
Continuing operations		
Net sales	39.8	36.3
Operating loss	-0.3	-1.6
Discontinued operations		
Net sales	72.6	60.7
Operating profit	3.5	1.1

# CHANGES IN GROUP STRUCTURE AND CORPORATE TRANSACTIONS

In order to clarify the business structure, the Aptetit Frozen Foods and Jams business unit, which had been operating as part of Lännen Tehtaat plc, was incorporated at the beginning of 2007 under the name Apetit Pakaste Oy. In addition, the operations that produce services for the Group companies, the commercial department, IT, HR and environmental services and part of the financial administration were incorporated under the name Apetit Suomi Oy.

Lännnen Tehtaat's vision is to be one of the leading Finnish food companies. In order to be able to focus on food in line with its vision, Lännen Tehtaat aims to strenghten its food sector through corporate acquisitions or via other restructuring in the northern Baltic region. As a part of this vision Lännen Tehtaat plc and SOK subsidiary Hankkija-Maatalous Oy signed on January 19, 2007 a share-purchase agreement whereby 51% of the shares in Suomen Rehu Ltd and Avena Nordic Grain Oy will be transferred to the ownership of Hankkija-Maatalous Oy. The transaction will be closed once the competition authorities have given their approval, which is expected at the beginning of June.

Lännen Tehtaat strengthened its food business operations in line with its strategy, and acquired on February 28, 2007 the total shareholding of Martim Food AS, a Norwegian fish product manufacturer. The transaction included Maritim Food AS and its wholly-owned Swedish subsidiaries Maritim Food Sweden AB and Maritim Food Sweden Egendom AB, as well as its 47.5% minority interest in the Norwegian Sandanger AS. In addition, the deal includes a call option which will enable Maritim Food AS to increase its holding in Sandanger AS to 51% in the future.

#### **REPORTING SEGMENTS**

Because of changes that have taken place in the Group structure of Lännen Tehtaat, the Group's segment reporting was revised to respond better to the new business operations structure. The new primary reporting segments are: the Frozen Foods Business, the Fish Business, the Vegetable Oil Business and Other Operations.

The Frozen Foods Business includes Apetit Pakaste Oy. Fish Business includes Apetit Kala Oy and Maritim Food AS. The Vegetable Oil Business comprises Mildola Oy. The Other Operations segment consists of Apetit Suomi Oy, the Group Administration and items unallocated to the segments. The cost effect of services produced by Apetit Suomi Oy is an encumbrance on the financial performance of the business operations in proportion to the use of the services. The personnel of Apetit Suomi Oy have been allocated to the Frozen Foods Business and Fish Products Business in proportion to the sale of services. From the beginning of 2007 the Frozen Foods Business, Fish Products Business, Vegetable Oil Business and Other Operations will form the continuing operations in the IFRS reporting.

The geographical segment format was also revised at the beginning of the year 2007. The new geographical segments are: Finland, Scandinavia, the Baltic States and Russia, and Other Countries.

#### **REPORTING DISCONTINUED OPERATIONS**

The discontinued operations comprise the Suomen Rehu Group and Avena Nordic Grain Group, which are available for sale. The discontinued operations' profit for the period has been shown in the consolidated income statement as one line after the continuing operations' income statement. Comparative information has been adjusted correspondingly. In accordance with IFRS regulations no depreciation according to plan has been made for the discontinued operations after January 19, 2007. The assets and liabilities of operations available for sale have been shown separately in the balance sheet from other assets and liabilities under Non-current assets available for sale and Liabilities relating to non-current asset items available for sale. No corresponding classification has been made in the balance sheet for the comparative period.

#### NET SALES AND PROFIT

The net sales of Lännen Tehtaat's continuing operations totalled EUR 39.8 (36.3) million in January-March, an increase of 9.8%.

The financial performance improved and the operating loss without non-recurring items was EUR -0.4 (-0.9) million, and the operating loss including non-recurring items was EUR -0.3 (-1.6) million. The financial performance of the Frozen Foods Business and Other Operations improved, while that of the Fish Products Business and Vegetable Oil Business weakened compared with the comparative period.

The net financial income was EUR 0.1 (2.4) million. The comparative period includes non-recurring sales profits of EUR 2.4 million. Associated companies contributed EUR -0.4 (-0.5) million to the financial performance. The loss before taxes was EUR -0.5 (0.3) million and the loss for the period was EUR -0.4 (-0.1) million.

The operating profit of the discontinued operations was EUR 3.5 (1.1, without non-recurring items 1.6) million and the profit after taxes was EUR 2.3 (0.5) million. No depreciation according to plan has been made for the

discontinued operations since January 19, 2007, which reduced depreciation by EUR 0.7 (0.0) million.

The combined profit for the period of both the continuing and discontinued operations was EUR 1.9 (0.4) million and the earnings per share figure was EUR 0.31 (0.03).

#### FINANCING AND CASH FLOW

The Group's financial position and liquidity continued to be good. The cash flow from operations after interest and taxes stood at EUR 5.5 (4.7) million. The net cash flow from investments was EUR -10.2 (2.7) million.

The Group's interest-bearing liabilities came to a total of EUR 59.2 (41.9) million and the liquid assets to EUR 6.0 (14.7) million at the end of the period under review. Net interest-bearing liabilities amounted to EUR 53.2 (27.2) million. The consolidated balance sheet total stood at EUR 235.8 (211.6) million. The equity ratio was 49.1 (52.4)%. Commercial papers issued for the Group's short-term financing stood at EUR 28.0 (17.0) million at the end of the period under review. Liquidity is secured with committed credit facilities. No credit facilities were used at the end of the period under review.

#### **BUSINESS SEGMENTS**

The net sales of the Frozen Foods Business totalled EUR 13.3 (12.8) million, an increase of 4%. Net sales of the frozen retail products went up by a good 1.5% over the comparative period. The growth was biggest in the frozen potato and frozen pizza product groups. Sales of frozen ready meals and frozen vegetables sold under the Apetit brand also went up. Sales of products sold under the Apetit brand performed particularly well at the beginning of the period. Sales of retail jams and marmalades rose slightly over the year before. Growth in the hotel, restaurant and catering sector and industrial sector was strong as a result of the improvement in the competitiveness of domestic vegetables compared with imported vegetables. Exports and sales to the bakery sector fell slightly short of the previous year.

The comparable operating profit/loss of the Frozen Foods Business was EUR 0.5 (-0.7) million. The financial performance improved because of an improvement in productivity and cost-effectiveness put into effect and as a result of changes in the product mix.

Net sales by the Fish Products Business increased by 22.2% to EUR 16.4 (13.4) million. Maritim Food contributed EUR 2.7 million to the growth in net sales. The focal point for the growth in Apetit Kala's net sales lay in consumer-packaged fish products. Sales at the Kalatori outlets went down slightly. The financial performance of the Fish Products Business was EUR -2.0 (0.4) million and weakened as a result of a fall in the sales margin that was caused by high rawmaterial prices and also as a result of a rise in overhead costs. Maritim Food made a slight positive contribution to the Fish Products Business's financial performance.

Net sales of EUR 10.0 (10.1) million by the Vegetable Oil Business were close to last year's level. The operating profit was EUR 0.4 (0.7) million. The rise in raw-material prices was stronger than the rise in product prices, which lowered the profit. The sales restructuring compared with the equivalent period in the previous year reduced both the net sales and profit somewhat.

The operating loss of the Other Operations segment without non-recurring items was EUR -1.1(-1.3) million and after non-recurring items EUR -1.0(-1.9) million. The non-recurring items comprised profit from assignment of EUR 0.1 (loss 0.6) million.

In the discontinued operations the Feeds segment's net sales went up to EUR 47.3 (45.8) million and the net sales of Grain Trading to EUR 32.1 (21.5) million. The increase in the Feed Segment's net sales was the result of a rise in sales prices caused by higher raw-material prices. Grain Trading's net sales were increased by a growth in volumes of exports and trade to third countries and a rise in grain market prices.

The comparable operating profit of the discontinued operations was EUR 2.8 (1.6) million and the reported operating profit was EUR 3.5 (1.1) million. The comparable financial performance of the discontinued operations excluding non-recurring items improved as a result of cost-effectiveness and productivity measures.

#### **INVESTMENT**

Gross investment in non-current assets in the period under review amounted to EUR 1.1 (1.2) million. Investment by the Frozen Foods Business was EUR 0.2 (0.1) million, by the Fish Products Business EUR 0.5 (0.1) million, by the Vegetable Oil Business EUR 0.1 (0.1) million and by the Feeds segment EUR 0.3 (0.9) million. The most significant investment was related to the replacement of freezers in the Frozen Foods Business and to extending and increasing the capacity of the Apetit Kala factory in Kuopio. The investment by Mildola and the Feeds segment mainly concerned productivity and replacements.

There was one investment in shares during the period under review i.e. a sum of EUR 10.5 (0.0) million paid for acquiring shares in the Norwegian fish products company Maritim Food AS.

# IMPORTANT EVENTS AFTER THE PERIOD UNDER REVIEW

On April 12, 2007 Apetit Kala Oy intitiated co-determination negotiations with the personnel concerning the planned transfer of production and packaging operations from Kerava to Kuopio. The company has been cutting costs by making processes more efficient and improving the division of labour among the factories. If, however, constant competitiveness is to be guaranteed and profitability improved, further steps will need to be taken by the Fish Products Business. In order to improve productivity and increase cost-effectiveness Apetit Kala Oy has made plans to transfer the fish production and packaging operations at Kerava to Kuopio. By focusing production operations on Kuopio the company is aiming for annual savings of some EUR 0.5 million. Transferring the production will require investment of about EUR 0.5 million at Kuopio. The plan is to carry this out by the autumn. Terminating production at Kerava is a continuation of the company's plan to focus production operations on Kuopio. The company has already decided to halt production at Kustavi and transfer the operations there to Kuopio by the summer. The co-determination negotiations do not apply to the storage and collection operations at Kerava.

#### DECISIONS OF ANNUAL GENERAL MEETING

The Annual General Meeting of Lännen Tehtaat held on March 29, 2007 approved the parent company's financial statements and the consolidated financial statements, and discharged the members of the Board of Directors, the members of the Supervisory Board and the CEO from liability for the financial year 2006.

The Annual General Meeting approved the distribution of a dividend of EUR 0.84 (0.73) per share in accordance with the proposal by the Board of Directors. The total dividend amount of EUR 5.3 million was transferred from retained earnings and recorded in current non-interest bearing liabilities in the balance sheet at the end of March. The dividend was paid on April 12, 2007

# AUTHORIZATIONS GIVEN BY ANNUAL GENERAL MEETING

The Annual General Meeting authorized the Board of Directors to decide on issuing new shares in the form of an issue against payment and on surrendering company shares held by the company in one or more tranches. A maximum total of 631,757 new shares may be issued, and a maximum of 65,000 shares held by the company may be surrendered. The subscription price for the new shares is, at a minimum, their nominal value, i.e. EUR 2.00. The surrender price for the company shares held by the company is, at a minimum, their current value at the time of surrender determined on the basis of the price in public trading on the Helsinki Stock Exchange. The Board of Directors was authorized to diverge from the shareholders' pre-emptive subscription right on condition that the company has a pressing financial reason to do so. The authorization also covers the right to offer shares not only against money payment but also against capital consideration in kind or on some other specified conditions or by using the right of set-off, and to decide on the subscription price and other terms and conditions related to share issues.

The authorization is valid until the next Annual General Meeting. The authorization repeals the previous share issue authorization given on March 29, 2006 and the authorization given on the same date to surrender the company's own shares.

So far the Board of Directors has not exercised the share issue authorization given by the Annual General Meeting.

#### **SHARES**

In the period under review 322,015 (658,741) company shares were traded on the Stock Exchange i.e. 5.1% (10.4%) of the total stock. The highest share price was EUR 24.50 (23.42) and the lowest EUR 22.20 (17.90). The share turnover totalled EUR 7.7 (13.3) million. The market capitalization at the end of the period was EUR 145.2 (144.8) million.

#### MEMBERS OF THE BOARD OF DIRECTORS

At a meeting held on April 11, 2007 the Supervisory Board of Lännen Tehtaat Plc elected the following to the Board of Directors: Harri Eela, Aappo Kontu, Matti Lappalainen, Hannu Simula, Soili Suonoja and Tom v. Weymarn. Tom v. Weymarn was elected Chairman of the Board and Hannu Simula Vice Chairman.

#### PERSONNEL

The average number of personnel during the period under review was 938 (968). The number of people working in the Frozen Foods Business was 243 (252), in the Fish Products Business 320 (295), in the Vegetable Oil Business 36 (35) and in Other Operations 11 (27). The combined number of people working in the Feeds segment and Grain Trading was 328 (359). The number of personel at Apetit Suomi Oy has been divided in relation to the services charged to the Frozen Foods Business and Fish Products Business. Personnel in Other Operations in the comparative period includes those working at Harviala Oy.

#### SEASONAL NATURE OF OPERATIONS

The transition to IFRS reporting has had a noticeable impact on the accrual of Lännen Tehtaat's profits over the financial year. Because of the production that focuses on seasonal crops and the valuation of inventories in accordance with IAS 2, most of the Group's annual profit accrues during the final quarter of the year. Because of production that focuses on seasonal crops, the seasonality of the operations is at its strongest in the Frozen Foods Business and in the operations of the associated company Sucros.

Apetit Kala's sales depend largely on seasonal holidays. A major proportion of the entire year's profit depends on the success of Christmas sales.

There is some seasonal fluctuation in the Feed segment, too. The net sales of Grain Trading vary annually and quarterly depending on supply and demand and on prices in Finland and on other markets.

# RISKS IN THE NEAR FUTURE AND UNCERTAINTY FACTORS

The most significant risks for the Lännen Tehtaat Group are associated with controlling changes in the rawmaterial prices, succeeding with planned operations to transfer production and succeeding with the takeover of a foreign corporate acquisition. The sale of the majority of the agricultural business operations is still in the hands of the Finnish Competition Authority.

In the Fish Products Business and Vegetable Oil Business and in the Feed segment and Grain Trading Operations that are available for sale, the prices of the most important raw materials are determined by world markets. Because of the fierce competition prevailing on domestic markets not all the increases in raw-material prices can necessarily be absorbed fully in sales prices, which has a negative effect on sales margins and profit.

#### PROSPECTS FOR THE ENTIRE YEAR

#### **Continuing operations**

The net sales for the Frozen Foods Business for the entire year are expected to be about the same as for 2006. Product sales are expected to grow by about 5%. With the transfer of contract farming of sugar beet to the care of Sucros, sales of farm supplies will be reduced by almost EUR 3 million. Sales under the Apetit brand are expected to grow because of a volume increase and changes in the product mix. Hotel, restaurant and catering sales and industrial sales are expected to make good progress. Sales under retailers' own brands and exports are expected to fall. The financial performance for the entire year for the Frozen Foods Business is forecast to be better than in the comparative year.

In the Fish Products Business, sales by Apetit Kala are expected to continue to grow with further processing of products and as the proportion of industrially packaged fish in relation to all the retailed fish grows. The merger of the Maritim Food AS Group with Lännen Tehtaat's Fish Products Business in March will increase the Fish Products Business's net sales this year by an estimated EUR 20 million or more. The Fish Products Business is expected to be able to improve profitability this year following productivity measures and the financial performance for the entire year is expected to improve also as a result of the merger with the Maritim Food Group.

The Vegetable Oil Business's net sales are forecast to show a slight increase over 2006 because of a small volume increase and small rise in product prices. As raw-material prices have risen much more than product prices, the refining margin and operating profit are expected to fall short of the exceptionally good levels in 2005 and 2006.

The net sales of the Group's continuing operations are expected to increase over 2006 because of growth by the Fish Products Business and Vegetable Oil Business. The operating profit of the continuing operations excluding non-recurring items is expected to be better than the equivalent figure for 2006.

#### **Discontinued operations**

The sale of a majority shareholding in Suomen Rehu Ltd and Avena Nordic Grain Oy is expected to be completed in May-June, bringing with it an estimated profit of EUR 7-8 million before the effect on the profit and equity of discontinued planned depreciation on the basis of IFRS regulations. In the first quarter this effect, which will reduce the profit, was about EUR 0.6 million. After the sale of the majority shareholdings Suomen Rehu Ltd and Nordic Grain Oy will be converted into associated companies of Lännen Tehtaat Plc.

The net sales for the entire year for the Feeds segment are predicted to stand at 2006 level. The operating profit is expected to increase because of productivity measures and a reduction in fixed costs.

In Grain Trading net sales for the entire year are expected to go up because a growth in volumes. It is thought that Avena Nordic Grain Oy's financial performance will improve slightly over 2006 because of an increase in the sales margin.

#### FORECAST FOR THE SECOND QUARTER

As a result of the growth in the Fish Products Business' net sales, the net sales of the continuing operations are forecast to increase to some extent in the second quarter of the year compared with 2006. The operating profit excluding non-recurring items is expected to be at the level of the comparative period in the second quarter.

Säkylä, May 7, 2007

Lännen Tehtaat plc Board of Directors

## Consolidated income statement

	1-3/ 2007 3 mths	1-3/ 2006 3 mths	1-12/ 2006 12 mths
EUR million			
Continuing operations			
Net sales	39.8	36.3	149.6
Other operating income	0.3	0.3	1.9
Operating expenses	-39.3	-37.0	-143.4
Depreciation	-1.1	-1.2	-4.6
Impairments	-	-	-0.2
Operating profit / loss	-0.3	-1.6	3.3
Financial income and expenses	0.1	2.4	3.5
Share of profit of associate companies	-0.4	-0.5	1.5
Profit / loss before taxes	-0.5	0.3	8.4
Income taxes	0.1	-0.4	-2.2
Profit / loss for the period, continuing operations	-0.4	-0.1	6.2
Discontinued operations			
Profit / loss for the period, discontinued operations	2.3	0.5	6.9
Profit / loss for the period	1.9	0.4	13.1
Attributable to:			
Equity holders of the parent	1.9	0.2	13.1
Minority interests	-	0.2	-
<b>Earnings per share, calculated of the profit / loss</b> <b>attributable to the shareholders of the parent compa</b> Basic and diluted earnings per share, EUR,	ny		
continuing operations	-0.06	-0.05	1.00
Basic and diluted earnings per share, EUR,			
discontinued operations	0.37	0.08	1.10

## Consolidated balance sheet

EUR million	March 31, 2007	March 31, 2006	Dec 31, 2006
ASSETS			
Non-current assets			
Tangible assets	38.0	71.6	67.4
Goodwill	6.2	17.4	17.4
Other intangible assets	3.3	1.6	1.5
Investment in associated companies	23.4	20.9	23.1
Available-for-sale investments	0.1	0.3	0.1
Receivables	5.7	7.0	5.8
Deferred tax assets	0.2	1.2	0.3
-	76.9	120.0	115.6
Current assets -	, 010		
Inventories	24.3	45.0	65.3
Receivables	11.0	31.9	49.0
Cash and cash equivalents	4.6	14.7	7.5
	39.9	91.6	121.9
-			
Assets and disposal group classified as held for sale	119.0	-	-
Total assets	235.8	211.6	237.5
EQUITY AND LIABILITIES			
Equity attributable to the equity holders of the parent	115.6	106.8	119.2
Minority interest	-	3.9	-
Total equity	115.6	110.7	119.2
Non-current liabilities			
Long-term financial liabilities	3.2	14.0	7.0
Deferred tax liabilities	4.5	6.9	7.0
Non-current provisions	0.2	0.9	7.0
Non-current liabilities total	7.9	21.8	14.0
	7.5	21.0	11.0
Current liabilities			
Trade payables and other liabilities	23.9	50.2	55.2
Short-term financial liabilities	13.2	27.9	49.1
Short-term provisions	-	0.9	-
Current liabilities total	37.1	79.0	104.3
-	0,11	, 0.0	10110
Liabilities directly associated with the assets			
classified as held for sale	75.3	-	-
Total liabilities	120.3	100.9	118.3
Total equity and liabilities	235.8	211.6	237.5
-			

## Statement of changes in shareholder's equity

	Attributable to equity holders of the parent				Minority nterest	Total equity				
EUR million		Share premium u account		Other reserves		Translation differences		Total		
Shareholders' equity at Jan. 1, 2006	12.6	23.4	1.8	7.3	-0.8	-0.2	68.3	112.4	3.7	116.1
Available-for-sale financial assets:										
transferred to income statement										
on sale	-	-	-2.1	-	-	-	-	-2.1	-	-2.1
Cash flow hedges:										
gains recorded in equity	-	-	0.7	-	-	-	-	0.7	-	0.7
Taxes related to items entered										
into equity and removed from equity	-	-	0.4	-	-	-	-	0.4	-	0.4
Translation differences	-	-	-	-	-	0.0	-	0.0	-	0.0
Dividend distribution	-	-	-	-	-	-	-4.6	-4.6	-	-4.6
Profit for the period	-	-	-	-	-	-	0.2	0.2	0.2	0.4
Shareholders' equity at March 31, 2006	12.6	23.4	0.8	7.3	-0.8	-0.2	63.9	106.8	3.9	110.7
Shareholders' equity at Jan. 1, 2007	12.6	23.4	0.4	7.3	-0.8	-0.2	76.5	119.2	0.0	119.2
Cash flow hedges:										
gains recorded in equity	-	-	-0.1	-	-	-	-	-0.1	-	-0.1
Taxes related to items entered										
into equity and removed from equity	-	-	-	-	-	-	-	-	-	-
Translation differences	-	-	-	-	-	-0.1	-	-0.1	-	-0.1
Other changes	-	-	-	-	-	-	-0.1	-0.1	-	-0.1
Dividend distribution	-	-	-	-	-	-	-5.3	-5.3	-	-5.3
Profit for the period	-	-	-	-	-	-	2.0	2.0	-	2.0
Shareholders' equity at March 31, 2007	12.6	23.4	0.3	7.3	-0.8	-0.3	73.1	115.6	-	115.6

Discontinued operations included translation differences EUR -0.2 million.

### Consolidated cash flow statement

EUR million	1-3/2007 3 mths	1-3/2006 3 mths	1-12/2006 12 mths
Cash flows from operating activities Cash flows from investing activities Cash flows from financing activities	5.5 -10.2	4.7 2.7	-6.4 -2.7
Change in net debt Dividends paid	3.2	-4.0	10.1 -4.6
Net increase/decrease in cash and cash equivalents	-1.5	3.5	-3.7
Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period	7.5 6.0	11.2 14.7	11.2 7.5

## Segment information

### Business segments 1-3/2007

EUR million Froz	en Foods	Fish	Vegetable Oil	Other	Continuing operations total	Discontinued operations	Group total
External sales							
Product sales	13.3	16.3	10.0	-	39.6	74.1	113.7
Services sold	-	0.1	-	1.0	1.1	1.5	2.6
Total external sales	13.3	16.4	10.0	1.0	40.7	75.6	116.3
Intra-group sales	0.0	0.0	0.0	-0.9	-0.9	-3.0	-3.9
Net sales	13.3	16.4	10.0	0.1	39.8	72.6	112.4
Operating profit/loss Share of profit/losses of	0.5	-0.2	0.4	-1.0	-0.3	3.5	3.2
associated companies	0.0	0.0	-	-0.4	-0.4	0.1	-0.3
Assets Unallocated Total assets	25.7	39.3	10.5	41.7	117.2	111.4	228.6 7.2 235.8
Liabilities Unallocated Total liabilities	4.2	11.5	1.8	2.5	20.0	31.6	51.6 68.7 120.3
Gross investments in non-current asse Corporate acquisitions and other	ts 0.2	0.5	0.1	0.0	0.8	0.3	1.1
share purchases	-	-	-	10.5	10.5	-	10.5
Depreciations	0.4	0.2	0.1	0.3	1.1	0.2	1.3
Impairments	-	-	-	-	-	-	-
Personnel	243	320	36	11	610	328	938

### Business segments 1-3/2006

EUR million Fr	ozen Foods	Fish	Vegetable Oil		Continuing operations total	Discontinued operations	Group total
External sales Product sales Services sold	13.3	16.3 0.1	10.0	- 1.0	39.6 1.1	74.1 1.5	113.7 2.6
Total external sales Intra-group sales Net sales	13.3 0.0 13.3	0.1 16.4 0.0 16.4	- 10.0 0.0 10.0	1.0 1.0 -0.9 0.1	40.7 -0.9 39.8	75.6 -3.0 72.6	<u> </u>
Operating profit/loss Share of profit/losses of	0.5	-0.2	0.4	-1.0	-0.3	3.5	3.2
associated companies Assets Unallocated	0.0 26.0	0.0 17.7	- 11.0	-0.4 42.4	-0.4 97.1	0.1 97.4	-0.3 194.5 17.1
Total assets Liabilities Unallocated Total liabilities	6.8	7.4	2.1	4.5	20.8	28.3	211.6 59.1 51.8 100.9
Gross investments in non-current as Corporate acquisitions and other	sets 0.2	0.5	0.1	0.0	0.8	0.3	1.1
share purchases Depreciations Impairments	- 0.4	- 0.2	- 0.1	10.5 0.3	10.5 1.1	- 0.2	10.5 1.3
Personnel	243	320	36	11	610	328	938

### Business segments 1-12/2006

Business segments 1–12/2006					Continuing		
EUR million	Frozen Foods	Fish	Vegetable Oil		operations	Discontinued operations	Group total
External sales							
Product sales	50.2	58.8	40.6	0.0		263.7	413.3
Services sold	0.0	0.1	-	-	0.1	6.1	6.2
Total external sales Intra-group sales	50.2 -0.1	58.9 0.0	40.6 0.0	0.0 0.0	149.7 -0.1	269.8 -10.7	419.5 -10.8
Net sales	50.1	58.9	40.6	0.0		259.1	408.7
Operating profit/loss Share of profit/losses of	1.6	1.7	3.0	-3.0	3.3	11.2	14.5
associated companies	0.0	0.0	-	1.6	1.5	0.1	1.7
Assets Unallocated Total assets	24.9	23.9	14.3	45.8	108.9	120.5	229.5 8.1 237.5
Liabilities Unallocated Total liabilities	6.3	9.4	2.7	2.2	20.6	33.7	54.3 64.0 118.3
Gross investments in non-current a Corporate acquisitions and other	ssets 0.8	0.6	0.4	0.1	1.9	5.7	7.6
share purchases	-	-	-	3.0	3.0	-	3.0
Depreciations Impairments	2.7	0.8 0.2	0.6	0.5	4.6 - 0.2	3.6	8.2
Personnel	275	303	36	19	633	348	981

Unallocated items include tax and financing items together with items common to the whole group.

### Geographical segments 1-3/2007

EUR million	Finland	Scandinavia Ba	ltic countries and Russia		Continuing operations total	Discontinued operations	Group total
Net sales Assets	33.4 97.5	4.7 19.3	0.1 0.0	1.6 -	39.8 116.8	72.6 119.0	112.4 235.8
Gross investments in non-current asset Corporate acquisitions and other	s 0.8	0.0	-	-	0.8	0.3	1.1
share purchases	-	10.5	-	-	10.5	-	10.5

### Geographical segments 1-3/2006

EUR million	Finland	Scandinavia Ba	ltic countries and Russia		ontinuing operations total	Discontinued operations	Group total
Net sales Assets	32.0 112.3	0.9	0.3 0.0	3.1	36.3 112.3	60.7 99.3	97.0 211.6
Gross investments in non-current as Corporate acquisitions and other share purchases	ssets 0.3 -	-	-	-	0.3	0.9	1.2

### Geographical segments 1-12/2006

EUR million	Finland	Scandinavia Ba	ltic countries and Russia		Continuing operations total	Discontinued operations	Group total
Net sales Assets	134.5 116.0	4.4	1.8 0.0	8.9	149.6 116.0	259.1 121.5	408.7 237.5
Gross investments in non-current as Corporate acquisitions and other	ssets 1.9	-	-	-	1.9	5.7	7.6
share purchases	3.0	-	-	-	3.0	-	3.0

### Discontinued operations and non current assets held for sale

Lännen Tehtaat plc and SOK subsidiary Hankkija-Maatalous Oy signed 19.1.2007 a share-purchase agreement whereby 51% of the shares in Suomen Rehu Ltd and Avena Nordic Grain Oy will be transferred to the ownership of Hankkija-Maatalous Oy. The transaction will be finally closed once the competition authorities have given their approval.

The enterprise value of the business operations of Suomen Rehu and Avena has been agreed at EUR 81 million. The price for the 51 per cent of the shares in the companies to be sold will be about EUR 28 million. The purchaser will also assume responsibility for the net debts of Suomen Rehu and Avena at the moment when the closing takes place. The exact price for the shares will be determined on the basis of the assets and liabilities of the companies to be sold at the moment when the closing takes place.

The transaction do not include the shares of the oil seed processing company Mildola Oy, which transferred to the ownership of Lännen Tehtaat plc in December 2006.

The sale of the majority shareholding is expected to take place in the second quarter of 2007.

In connection with the sale of the majority shareholding an option scheme has also been agreed under which Lännen Tehtaat will, if it wishes, have the right to sell the remaining 49% of the shares in Suomen Rehu Ltd and Avena Nordic Grain Oy to Hankkija-Maatalous. The latter, for its part, has a purchasing option for the remaining shares, which it will be able to put into effect at the earliest 15 months after the purchase of the majority holding.

The combined net sales of the companies to be sold in 2006 was EUR 259 million and the operating profit under IFRS standards was EUR 11.2 million. There were about 348 people working for Suomen Rehu and Avena.

EUR million	1-3/2007 3 mths	1-3/2006 3 mths	1-12/2006 12 mths
Profits Costs	72.6 -69.5	60.7 -60.0	259.1 -249.8
Profit before taxes	3.1	0.7	9.3
Income taxes	-0.8	-0.2	-2.4
Profit for the period	2.3	0.5	6.9
EUR million	March 31, 2007		
Non-current assets Current assets Non-current liabilities Current liabilities	50.7 68.2 14.8 60.5		
Assets and liabilities in discontinued operations	43.6		
EUR million	1-3/2007 3 mths	1-3/2006 3 mths	1-12/2006 12 mths
Cash flows from operating activities Cash flows from investing activities Cash flows from financing activities <b>Total financing activities</b>	7.4 -0.2 -6.2 1.0	1.4 -0.9 -4.1 -3.5	-7.1 1.4 2.2 -3.4

The change in the net working capital has a significant effect on the operating cash flows.

### Acquisitions

Lännen Tehtaat strengthened its Food Division in accordance with its operational strategy and acquired 28.2.2007 the shares of the Norwegian fish product manufacturer Maritim Food AS. The deal included Maritim Food AS and its wholly-owned Swedish subsidiaries Maritim Food Sweden AB and Maritim Food Sweden Egendom AB, as well as its 47.5% minority interest in the Norwegian Sandanger AS. In addition, the deal includes a call option which will enable Maritim Food AS to increase its holding in Sandanger AS to 51% in the future.

The purchase price of the shares was EUR 10 million. In addition the cost of acquisition includes transaction costs amounting approximately to EUR 0.5 million. The final purchase price of the shares will be affected by the 2007 financial results of Maritim Food and Sandanger AS, which has an effect between EUR 0 – 1.3 million. The purchase price will also be affected by the audited development of the assets and liabilities between June 30, 2006 and the date of acquisition. The acquisition has been recognised on a preliminary basis in the manner permitted by IFRS 3. Determination of the fair value of the company's assets and liabilities was still incomplete at the time the interim report was published. The effects of the additional purchase price elements have not yet been able to be determined reliably and they are not included in the acquisition cost. The interim report includes goodwill amounted to 5.6 million and it will change as the purchase price calculation completes.

Acquisitions	Fair value Feb 28,2007	Acquiree's carrying amounts Feb 28,2007
Intangible assets	2.7	0.0
ingible assets	4.2 0.0	3.6
Deferred tax assets		0.0
Inventories Trade receivables and other receivables	3.5	3.1 2.6
	2.6	
Cash and cash equivalents	1.3	1.3
Total assets	14.3	10.7
Deferred tax liablities	1.0	0.0
Long-term liabilities	5.7	5.7
Short-term liabilities	2.8	2.8
Total liabilities	9.5	8.6
Acquired portion of the net assets	4.8	2.2
Aquisition cost	10.5	
Goodwill	5.6	
Purchase consideration settled in cash	10.5	
Cash and cash equivalents in subsidiary acquired	1.3	
Cash outflow on acquisition	9.2	

## Key indicators

	March 31, 31.3.2007	March 31, 31.3.2006	Dec 31, 31.12.2006
Shareholders' equity per share, EUR	18.50	17.71	19.06
Equity ratio, %	49.1 %	52.4 %	50.3 %
Gearing, %	46.0 %	24.6 %	40.7 %
Gross investments in non-current assets, EUR million Corporate acquisitions and other	1.1	1.2	7.6
share purchases, EUR million	10.5	-	3.0
Average number of personnel	938	968	981
Average number of shares , 1 000	6,253	6,253	6,253

## **Contingent liabilities**

Eur million	March 31, 31.3.2007	March 31, 31.3.2006	Dec 31, 31.12.2006
Mortgages given for debts:			
Real estate mortgages	37.5	40.7	37.5
Corporate mortgages	51.4	51.4	51.4
Shares pledged	13.0	3.6	3.6
Leasing liabilities	1.0	1.3	1.1
Non-cancellable other leases, minimum lease payments	6.5	2.7	2.8
Contingent liabilities for own commitments:			
Repurchasing commitments	0.0	0.1	0.0
Estimated additional share purchase price	0,0-2,0	-	-
Contingent liabilities on behalf of the associate companies:			
Repurchasing commitments	-	0.1	-
Contingent liabilities on behalf of the Group companies:			
Guarantees	1.6	-	-

## Derivate instruments

Outstanding values of derivate instruments			
Forward currency contracts	0.8	0.6	4.5
Commodity derivative instruments	3.1	3.4	4.6
Interest rate swaps	25.0	25.0	25.0